CNG Conversions at Waste Management Hauling Facilities Chip Wertz

National Director, Fleet Facility Infrastructure 2015 NGV Technology Forum 10/20/15

Think GREEN[®] Every Day.



Current Natural Gas Infrastructure

Current WM Fleet

•Natural Gas Fleet – 4,200 trucks (3800 CNG & 400 LNG) Approximately 25% of Total Fleet)

•CNG continues to be predominant platform for future truck replacements 90%+ of all new purchases

WM Current Natural Gas Fueling Infrastructure

•81 facilities providing natural gas fueling
•10 LNG, 8 LCNG, 69 CNG Time fill, 25 Retail,
•79 Maintenance facility upgrades

What's in the WM Pipe Line

 8 CNG Fueling stations / Maintenance Facility upgrades in construction, 8 CNG design / permitting, 15 in conceptual development



WM Natural Gas Vehicle Maintenance Facilities – A Closer Look

•Type

- 79 Major Repair Facilities
 - 1 New Construction
 - 78 Facility upgrades
 - 72 CNG Only
 - 6 CNG & LNG
- 0 Minor Repair Facilities
- Upgrade Strategy on Major Repair Facilities
 - 11 Continuous Ventilation (Southern States)
 - 68 Detection based emergency ventilation
 - 2 Declassify the ceiling space
 - 66 Relocate electrical in ceiling space

Maintenance Facility Upgrades – Additional Considerations

• Intended

- Lighting Upgrades
- Fall Protection
- Operational improvements
- Paint
- Back up Power Systems
- Shunt tripped breakers
- Not Planned
 - Current Use Verses Original Construction (Code interpretations)
 - Fire sprinkler systems, Occupancy separation, ADA,

Maintenance Shop Upgrades













Maintaining your Safety Systems

Training

- Ventilation System
- Gas Detection System
- Heating System
- Back up Power Systems
- Interlocks and interaction of the above systems

Routine Maintenance

- Does everything work like it is supposed to?
- Inspection, Calibration, Performance Testing and Maintenance.
- System Audits

Market Barriers to NGVs

- Safety upgrades to vehicle maintenance facilities
 - Major Repair Facility
 - Warm Climates (Continuous Ventilation)
 - Principal costs addition of exhaust fans and intake louvers
 - Approximate cost \$10 to \$15 per square foot
 - Colder Climates (gas detection based emergency ventilation)
 - Principal costs entire rework of electrical, heating and ventilation systems and the addition of gas detection.
 - Approximate cost \$40 to \$60 per square foot
 - Minor Repair Facilities
 - Verify compliance of current ventilation system

Potential Solutions to Market Barriers

- Standardization of applicable codes
- Defuel before maintenance

Solutions - Small Site Concept – With Time Fill



Small Site Concept – Without Time Fill



Thank You !



QUESTIONS



Chip Wertz 303-914-1438 cbwertz@wm.com